## Tuition Refund Guarantee

### Tuition Refund Guarantee Details

At Thinkful, we are committed to your success. Learning these skills is hard, but leads to career opportunities in fast-growing fields. We're confident that if you put in the work and follow our program, you can land a job in your field. We back our commitment with the "Tuition Refund Guarantee": subject to the terms below, we will refund 100% of your tuition if you are not offered a "Qualifying Position" (as defined below) within 180 days of graduation from your Thinkful program.

It is important to note that every student, whether or not eligible for the Tuition Refund Guarantee, receives the same level of career support and access to 20 hours of career services support 180 days immediately following graduation. Prior to graduation, you will be given the opportunity to optin or out to receive this support. Opting out does impact your eligibility.

## Eligibility Requirements

To qualify for the Tuition Refund Guarantee you must:

- graduate from the enrolled program within the expected duration of the program (as indicated in the enrollment agreement), and complete all course requirements including all career services checkpoints,
- 2. be at least 21 years of age by the time you graduate the program,
- 3. be a U.S. citizen or green card holder legally authorized to work in the United States without sponsorship for at least two years from enrollment,
- 4. be proficient in spoken and written English, as determined by initial interactions with any Thinkful staff,
- 5. be able to pass any background checks associated with jobs that you apply for,
- 6. pay tuition using a month-to-month, up front, or loan payment plan (income share agreement and deferred payment plans are not eligible), and
- 7. live in or within a one-hour commuting distance of one of the "Approved Cities" defined below (some exceptions may apply but must be approved by your education advisor prior to your enrollment).
- 8. If you are moving from one "Approved City" to another "Approved City," you must disclose this during the admissions process, get approval and be able to prove relocation within 30 days of enrollment.

In addition, to be eligible for the Tuition Refund Guarantee in any of the Data Science or Product Management programs you must have a bachelor's degree in any subject.

### **Qualifying Positions**

A "Qualifying Position" means a "Full Time", "In-Field" position that is either "Long Term" or "Medium Term".

- "Full Time" means a job that is at least 30 hours per week or that is described as full time in the offer.
- "In-Field" means a job that requires the skills taught in your program, or that would fall under a relevant Bureau of Labor Statistics SOC code.
- "Long Term" means a position that is permanent, at-will, or a contract greater than six months in duration.
- "Medium Term" means a position or contract at least three months in duration.

It is important to know that job titles in tech vary enormously from field to field and even company to company. As such, we expect you to apply for jobs suitable for your experience and background, which include titles such as:

- Software Engineering and Web Development programs: Web Developer, Frontend Developer, Backend Developer, Full Stack Developer, Software Engineer, Computer Programmer, Software Developer, Applications Software Developer, Systems Software Database Administrator, Network and Computer System Administrator, Computer Network Support Specialist
- Data Science programs: Data Scientist, Data Engineer,
  Machine Learning Engineer, Data Analyst, Business Intelligence
  Analyst, Operations Analyst
- Data Analytics programs: Data Analyst, Business Intelligence Analyst, Marketing Analyst, Finance Analyst, and Data Journalist

- Design programs: UX/UI Designer, Product Designer, Designer, Web Designer, UX Researcher, Information Architect, Product Manager
- Product Management programs: Product Manager, Associate/Junior Product Manager, Product Marketing Manager, Associate/Junior Product Marketing Manager, Technical Product Manager, Product Owner, Product Specialist, Product Analyst
- Digital Marketing programs: Marketing Specialist, Digital Marketing Manager, Marketing Coordinator, Marketing Associate, Social Media Manager, Email Marketing Specialist, Marketing Assistant, Social Media Specialist, Digital Marketing Analyst, Email Marketing Manager, Digital Marketing Analyst

#### **Approved Cities**

Each of the following is an "Approved City" for software engineering, web development, product management and design programs (as defined on the enrollment agreement):

Atlanta, GA · Austin, TX · Boston, MA · Boulder, CO · Chicago, IL · Dallas, TX · Denver, CO · Detroit, MI · Houston, TX · Las Vegas, NV · Los Angeles, CA · Miami, FL · Milwaukee, WI · Minneapolis-Saint Paul, MN · New York, NY · Oakland, CA · Orlando, FL · Philadelphia, PA · Phoenix, AZ · Portland, OR · Raleigh, NC · Salt Lake City, UT · San Diego, CA · San Jose, CA · San Francisco, CA · Seattle, WA · Tampa, FL · Washington, D.C.

#### Each of the following is an "Approved City" for data science and data analytics programs:

Atlanta, GA · Austin, TX · Boston, MA · Boulder, CO · Chicago, IL · Dallas, TX · Denver, CO · Detroit, MI · Los Angeles, CA · Minneapolis-Saint Paul, MN · New York, NY · Oakland, CA · Philadelphia, PA · Phoenix, AZ · Portland, OR · Raleigh, NC · Salt Lake City, UT · San Diego, CA · San Jose, CA · San Francisco, CA · Seattle, WA · Tampa, FL · Washington, D.C.

#### Each of the following is an "Approved City" for digital marketing programs:

Atlanta, GA · Austin, TX · Boston, MA · Charlotte, NC · Chicago, IL · Dallas, TX · Denver, CO · Los Angeles, CA · Miami, FL · Minneapolis-Saint Paul, MN · New York, NY · Oakland, CA · Philadelphia, PA · Phoenix, AZ · Portland, OR · Raleigh, NC · San Diego, CA · San Jose, CA · San Francisco, CA · Seattle, WA · Washington, D.C.

## Post-Graduation Requirements

During the "Career Services Period" starting at graduation we expect you to fully commit to the job search and to work as hard as you did before graduating. We require you to engage in the process as a professional and to take our recommendations seriously. To retain eligibility for the guarantee you must:

- 1. complete periodic reflection surveys sent by Career Services to document your job search process,
- 2. track all your job search activity using either Thinkful's Job Tracker, or an approved alternate, and produce this resource at each of your coaching sessions,
- 3. reply to the Career Services team or Thinkful employer introductions within 1 business day,
- not commit acts of dishonesty during the application process (i.e. submitting work that is not yours or making misrepresentations to employers on your resume or otherwise),
- 5. collaborate with your career coach to create a personalized job search plan approved by your coach,
- 6. apply to at least 10 position-appropriate in-field jobs each week, unless your personalized job search plan sets a lower minimum, and
- 7. attend at least 5 networking events (such as a meetup) each month unless your personalized job search plan sets a lower minimum.

# How This Guarantee Applies to You

Without limiting the foregoing, possible situations that void this guarantee include, but are not limited to:

- 1. you withdraw from the program, for any reason, after your initial enrollment date,
- 2. you opt out of receiving Career Services support,
- 3. you do not pass a mock interview assessment or capstone review after 2 attempts
- 4. you decide not to actively search for employment or pursue other endeavors after graduation,
- 5. you turn down an offer for a "Qualifying Position" or accept a job offer for a position that is not a "Qualifying Position",
- 6. you choose to start your own business or work as a freelancer,
- 7. you lose your work authorization as described above, or
- 8. you do not consistently communicate with your coach or Career Services, including notifying us of interviews you conduct or offers you receive.
- 9. you move from one approved city to another approved city during the program.

## Tuition Refund Request and Certification

If you have graduated from a Thinkful program, have conducted a professional job search as described here and by your coach, and have not received an offer for a "Qualifying Position" within 180 days of completing your program, you may request a refund of your tuition. Requests must be made in writing, include a signed certification that you have met all the terms of this guarantee and have not been offered any "Qualifying Positions", and must be made within one calendar month after the end of the "Careers Services Period".